

# Business models for renewable energies in Africa



Energie Forum, Dresden  
Roland Roesch, 1. Dezember 2017

# OVERVIEW

## MANDATE

To promote the widespread adoption and sustainable use of **all forms of renewable energy** worldwide

## OBJECTIVE

To serve as a **network hub**, an **advisory resource** and an **authoritative, unified, global voice** for renewable energy

## SCOPE

All renewable energy sources produced in a **sustainable manner**



BIOENERGY



GEOTHERMAL  
ENERGY



HYDROPOWER



OCEAN  
ENERGY



SOLAR  
ENERGY



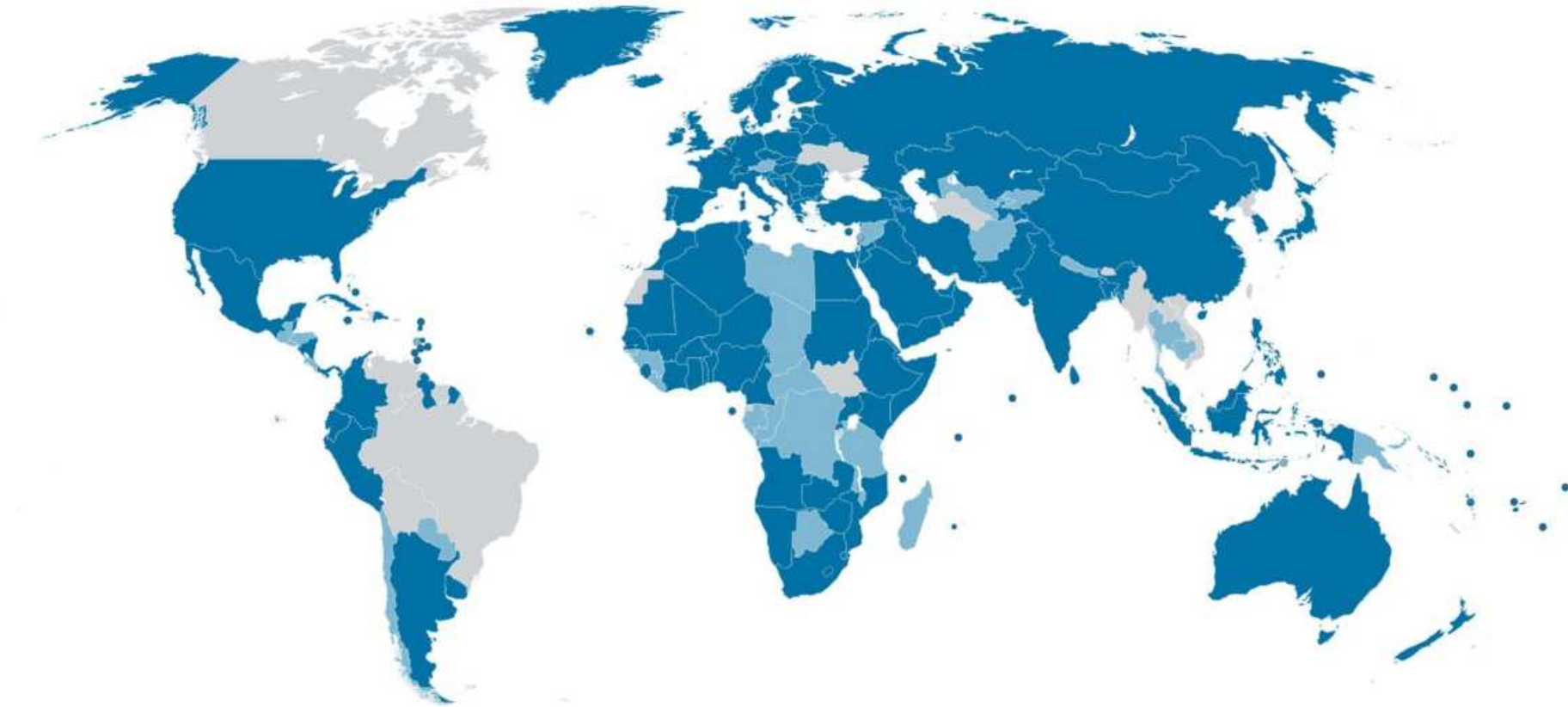
WIND  
ENERGY

# KEY FACTS

- » Established in 2011
- » First global intergovernmental organisation headquartered in Middle East
- » Headquarters in Masdar City, Abu Dhabi, UAE
- » IRENA Innovation and Technology Centre – Bonn, Germany
- » Permanent Observer to the United Nations – New York



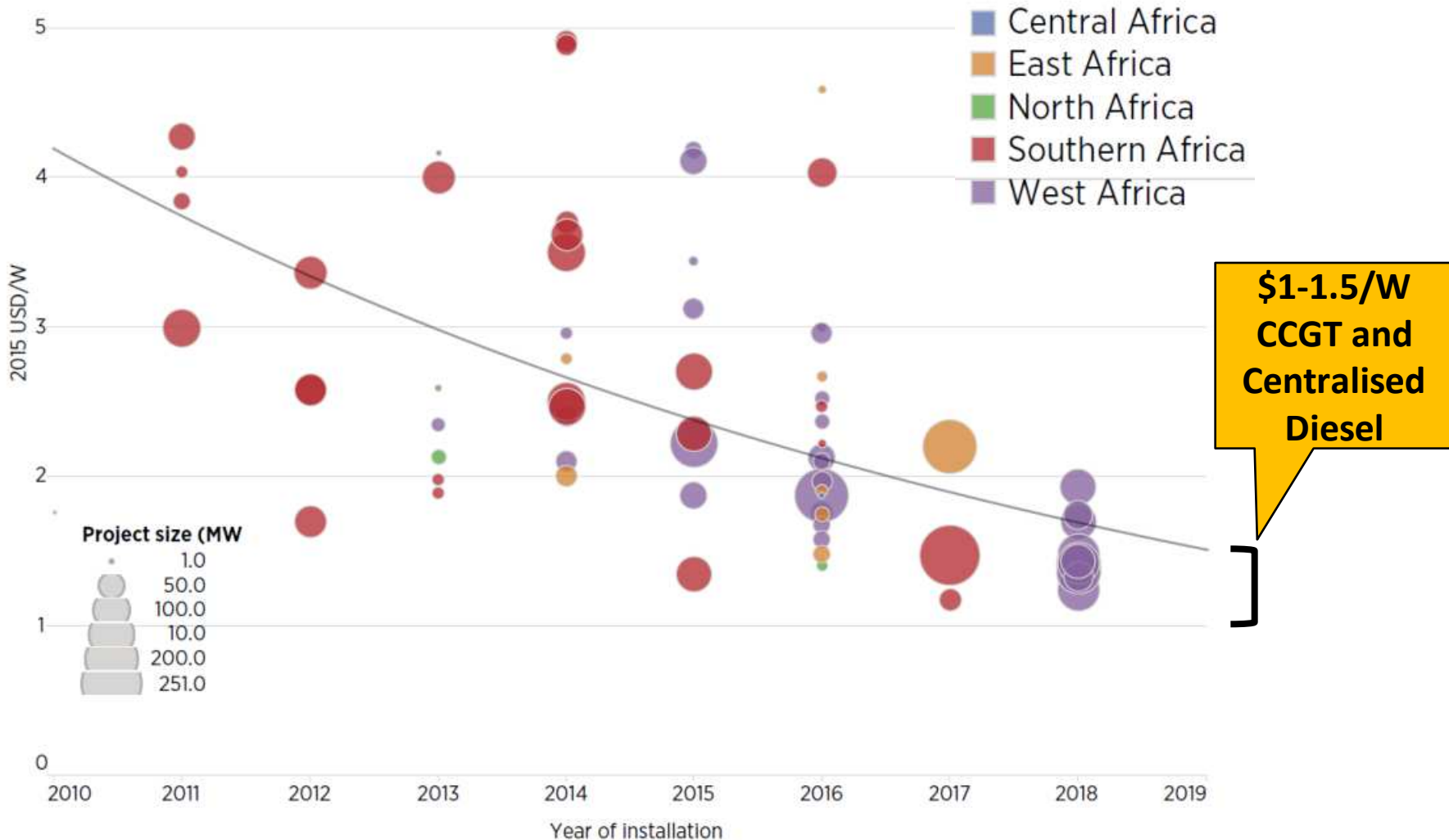
# MEMBERSHIP



 **154 Members**

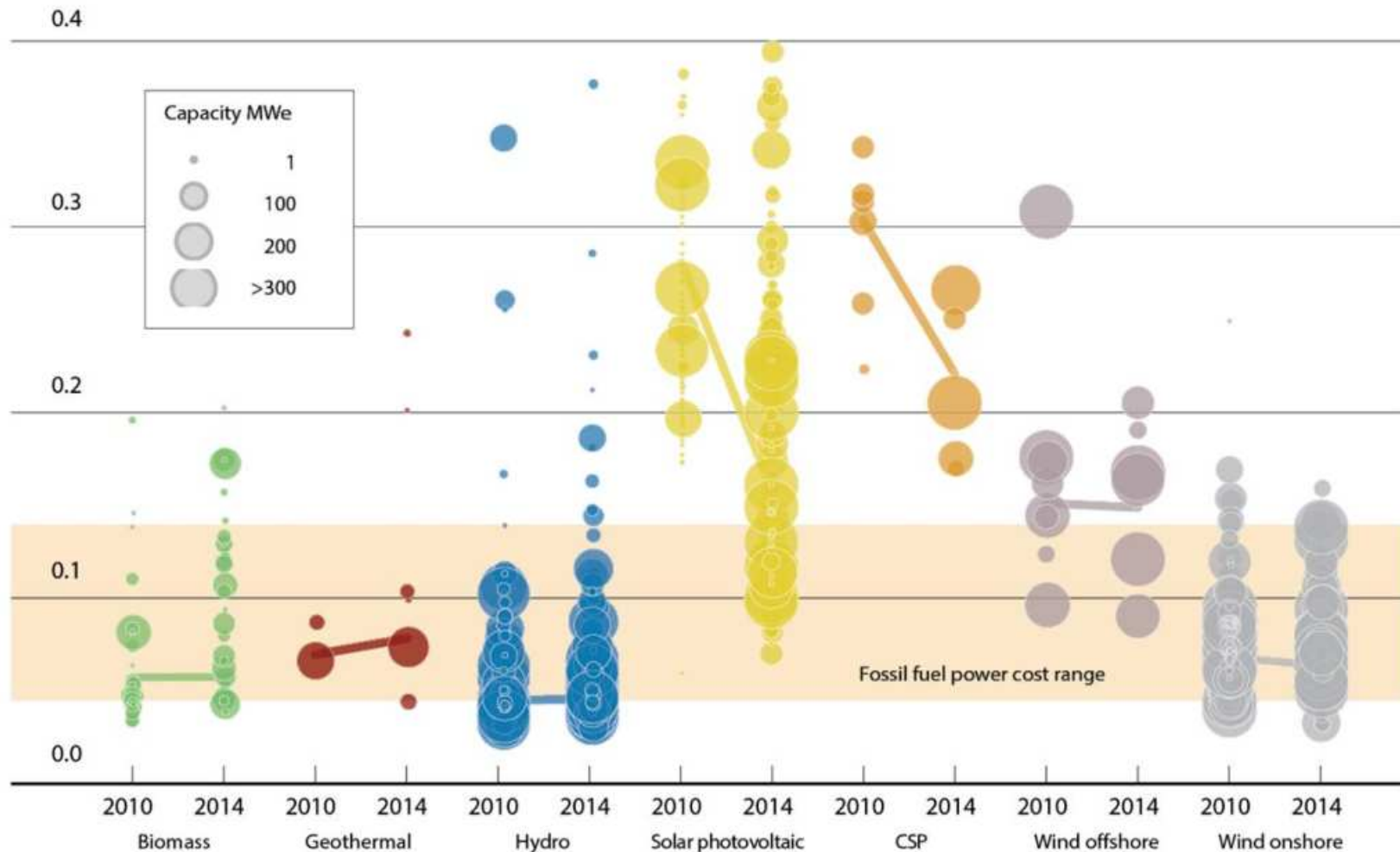
 **26 States in  
Accession**

# Utility-scale Solar PV Installation Costs in Africa

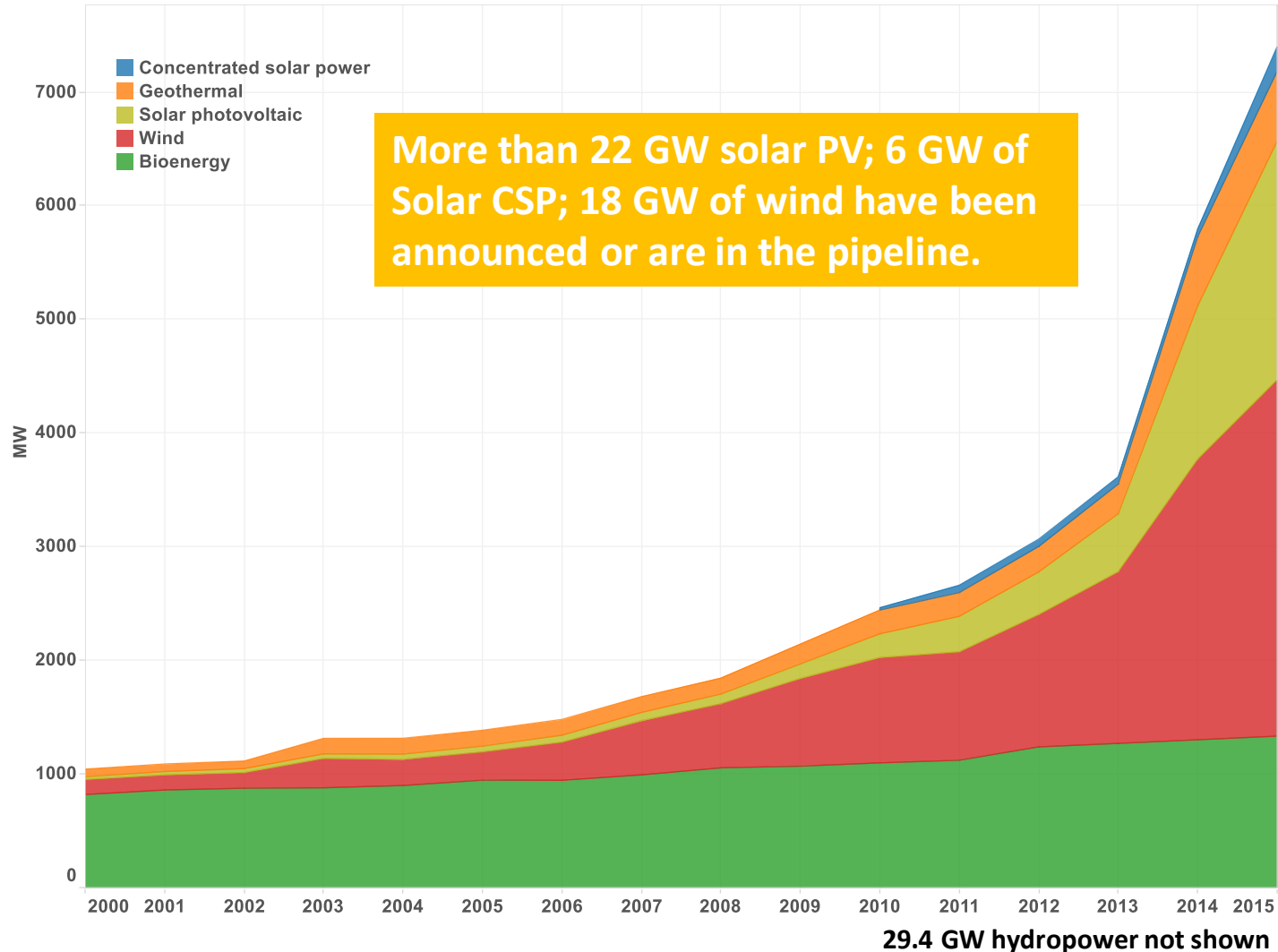


# LCOE of Utility-scale Renewables, 2010-2014

2014 USD/kWh



# Rapid RE power growth in Africa

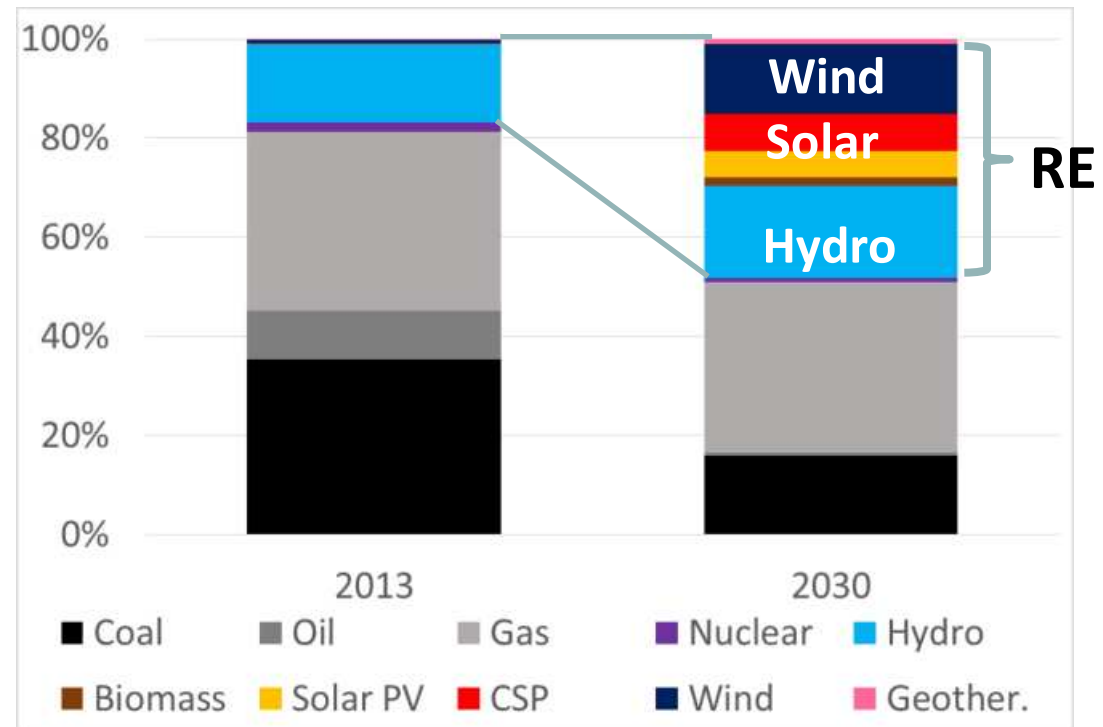


# Diversified power generation mix

- Total installed capacity by 2030: 610 GW, up to 310 GW renewables – more than an 8-fold increase from 2013 level

Generation mix in 2013 and with REmap options

- REmap options
  - Hydro: 100 GW
  - Wind: 100 GW
  - Solar PV: 55 GW
  - CSP: 38 GW
  - Biomass: 32 GW



2030 energy mix to be characterized by diversified power sources

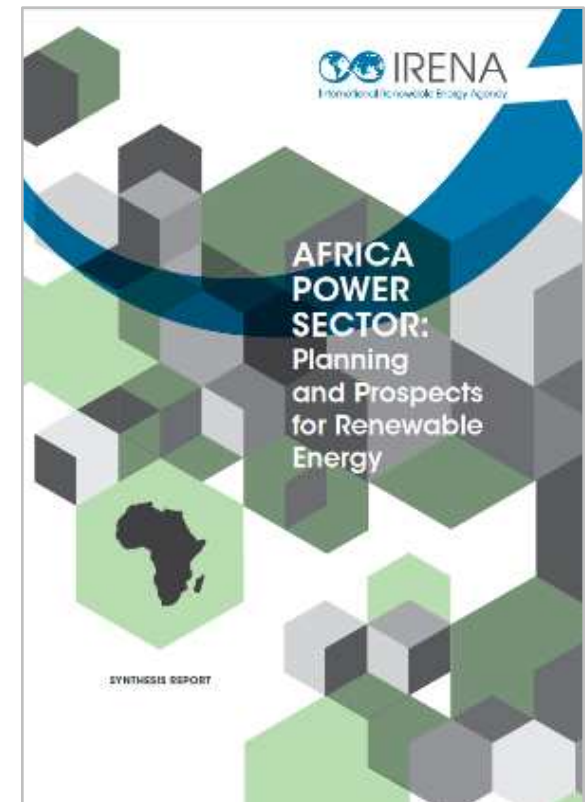


Investment needs between 2015 and 2030:

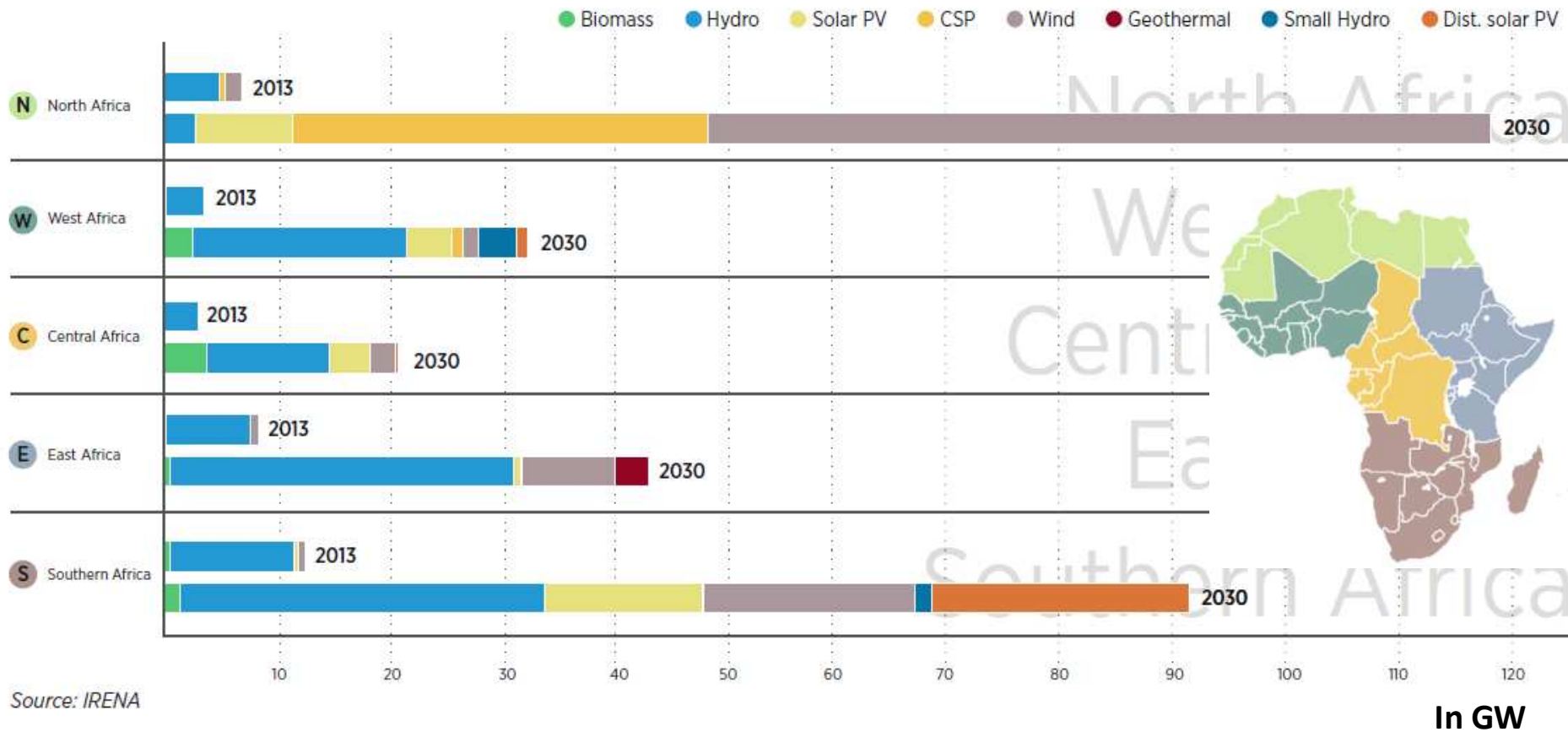
**70 billion per year** for the power sector

including

- 7 billion for hydro
- 25 billion for other renewable generation options
- 25 billion for T&D



# Different solutions for different regions

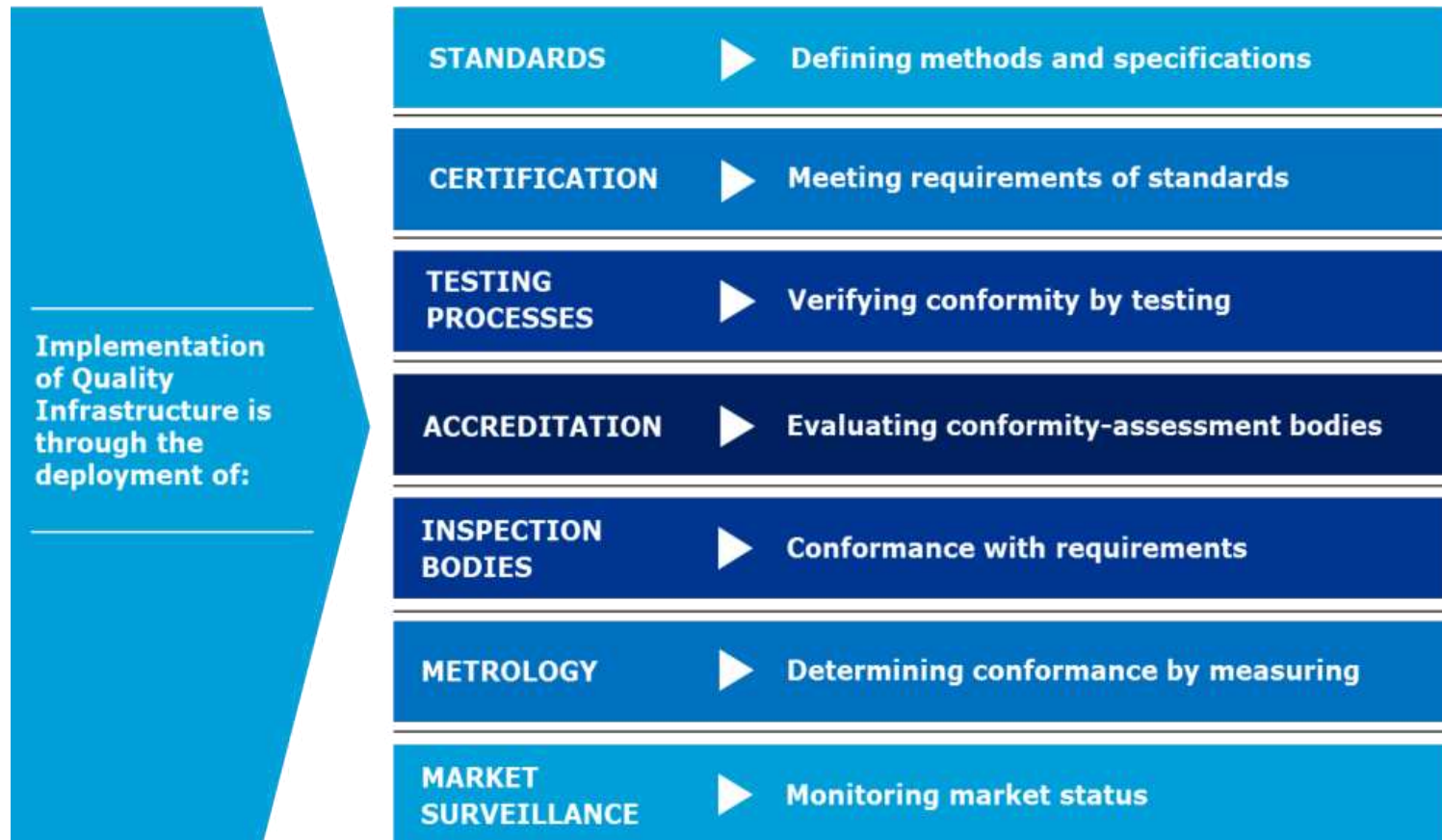


# Emerging markets as Africa face risk of substandard technology entering the market

**Quality infrastructure** is a powerful instrument to mitigate technical risk and harmonise international requirements for globalised RE markets. However:

- It is a complex system with many players
- It requires strong international cooperation networks and technical understanding

IRENA is supporting countries to build up a Quality Infrastructure for RE



# IRENA – Sample of activities in Quality Assurance & Standards

## REQUESTS

- ✓ **Mauritania:** Request for support on grid connection codes
- ✓ **Tanzania:** Solar thermal
- ✓ **Latin American region:** In cooperation with PTB, quality control for solar thermal and PV systems
- ✓ **MENA region:** In cooperation with EU GCC testing for PV systems
- ✓ **China:** Technical standards for Offshore Wind technology
- ✓ **Japan:** quality control for PV and Wind technologies in extreme weather conditions
- ✓ **UAE:** International Standards for PV systems
- ✓ **Colombia:** Grid codes

## PARTNERS

- ✓ **German Metrology Institute- PTB:** Seconded staff, Quality infrastructure support, Regional Workshops



- ✓ **International Electrotechnical Commission - IEC:** Workshops for Countries on use of standards, INSPIRE



- ✓ **ENTSO-E, SolarPower Europe and Solar United:** PV and grid codes



- ✓ **IEA PVPS Task 13:** Solar Bankability

- ✓ **WWEA:** Standards in small wind technologies

- ✓ **EU GCC Clean Energy Technology Network :** GCC Inception meeting & training-Solar Photovoltaic Testing Centres Network



## The challenge of RET projects

- » Failing to prove project bankability to funding institutions
- » Insufficient knowledge on project proposal development
  - » Higher project development costs
  - » Higher risk of project failure

## Objectives

- » Increase the bankability of projects by:
  - » Strengthening the project development base
  - » Enhancing the quality of project proposals
  - » Reducing costs and mitigating risks through proper planning and efficient use of funds
  - » Facilitating effective implementation

## Scope

- » All RETs
- » Different finance types: grants, loans, equity
- » Project sizes: from individual use to utility scale projects
- » Global: all geographical regions



# IRENA Project Navigator

[www.irena.org/navigator](http://www.irena.org/navigator)



## Learning Section

- » Project development and technical guidelines
- » Best practices
- » Examples & Case Studies

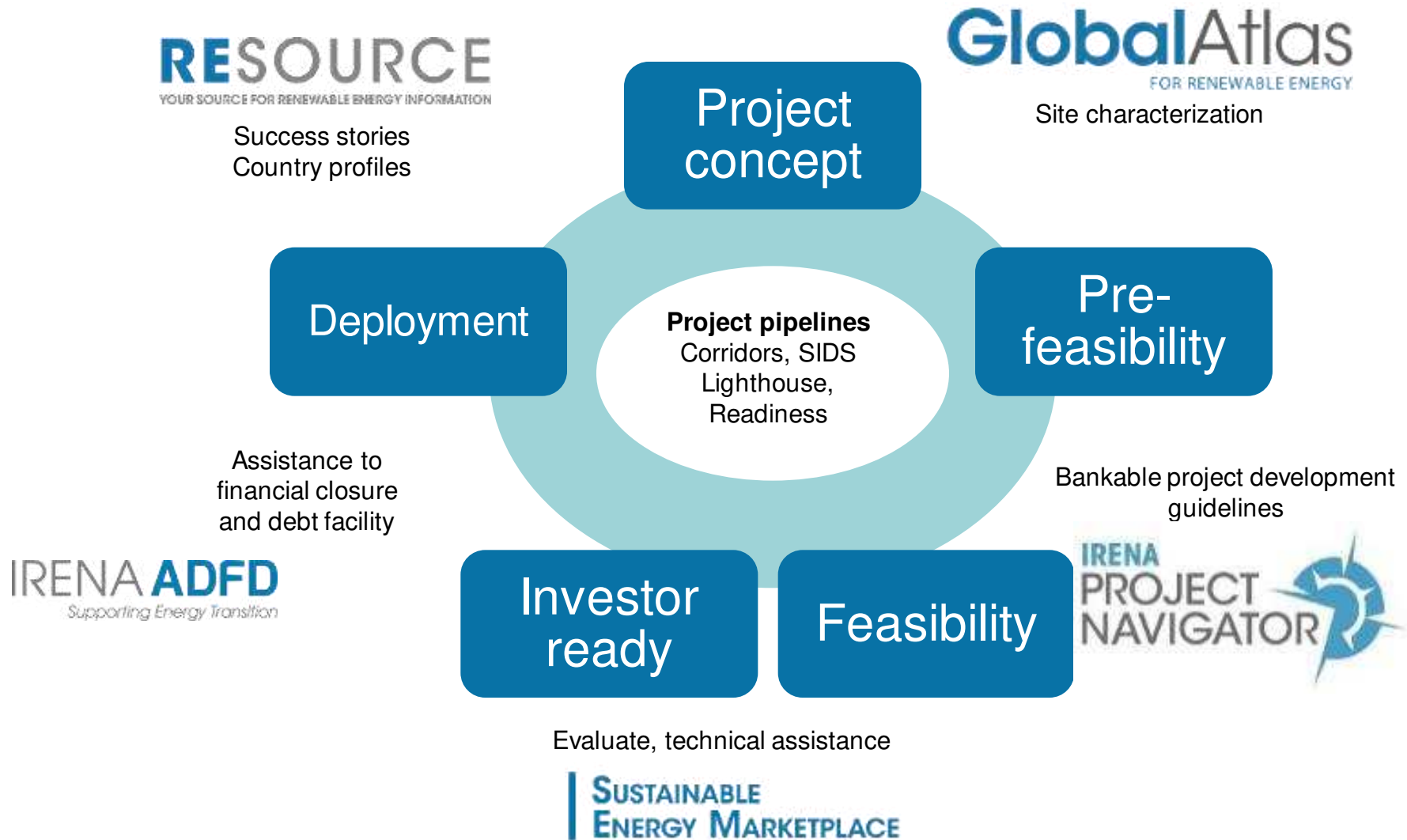
## Start a Project

- » Personal and private workspace
- » Tools, templates, checklists
- » Stepwise approach
- » Track your progress
- » Export documents

## Financial Navigator

- » Information on multiple funds
- » Filter by region and technology
- » Information includes fund types, requirements and contact details among others.

# IRENA Project Facilitation approach



# Project Navigator: outreach in Africa

IRENA has organized together with ECREEE several workshops to train local developers on bankable project development for Solar and Mini-Grids projects. It also organizes remote training through regular webinars targeted at African stakeholders

## Training workshop in Senegal

### Residential PV

African entrepreneurship facility  
in Senégál



***60 local project  
developers trained***

## Training workshop in Nigeria

Mini-Grids and Solar PV  
training workshop at ECOWAS  
in Nigeria



***50 local project  
developers trained***

## Mini-Grids Webinar

Mini-Grids in Africa  
training webinar



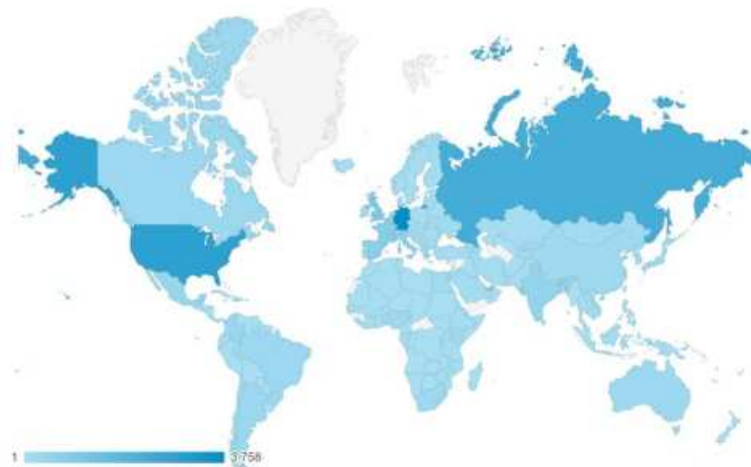
***500+ participants  
trained***



**Similar program is planned for Western & Southern Africa in 2018**



- Launched Q2 2015
  - 4000+ registered users
  - Across 190+ countries
- Technical Concept Guidelines
  - Wind
  - Utility-scale PV
  - Bioenergy
  - Mini-grid applications
  - Rooftop PV
  - Geothermal
  - Small Hydro



## Supporting renewable energy in Africa:

- ECREEE-IRENA Solar PV Entrepreneurship Facility
- Africa Union Bioenergy facility
- Training workshop in Sénégal, Nigeria, Djibouti, Ethiopia and more planned



***Biofuel Potential in  
Sub-Saharan Africa:  
raising food yields,  
reducing food waste,  
utilizing residues***



**SUMMARY SLIDES  
GBEP Ghana Workshop  
and other events**

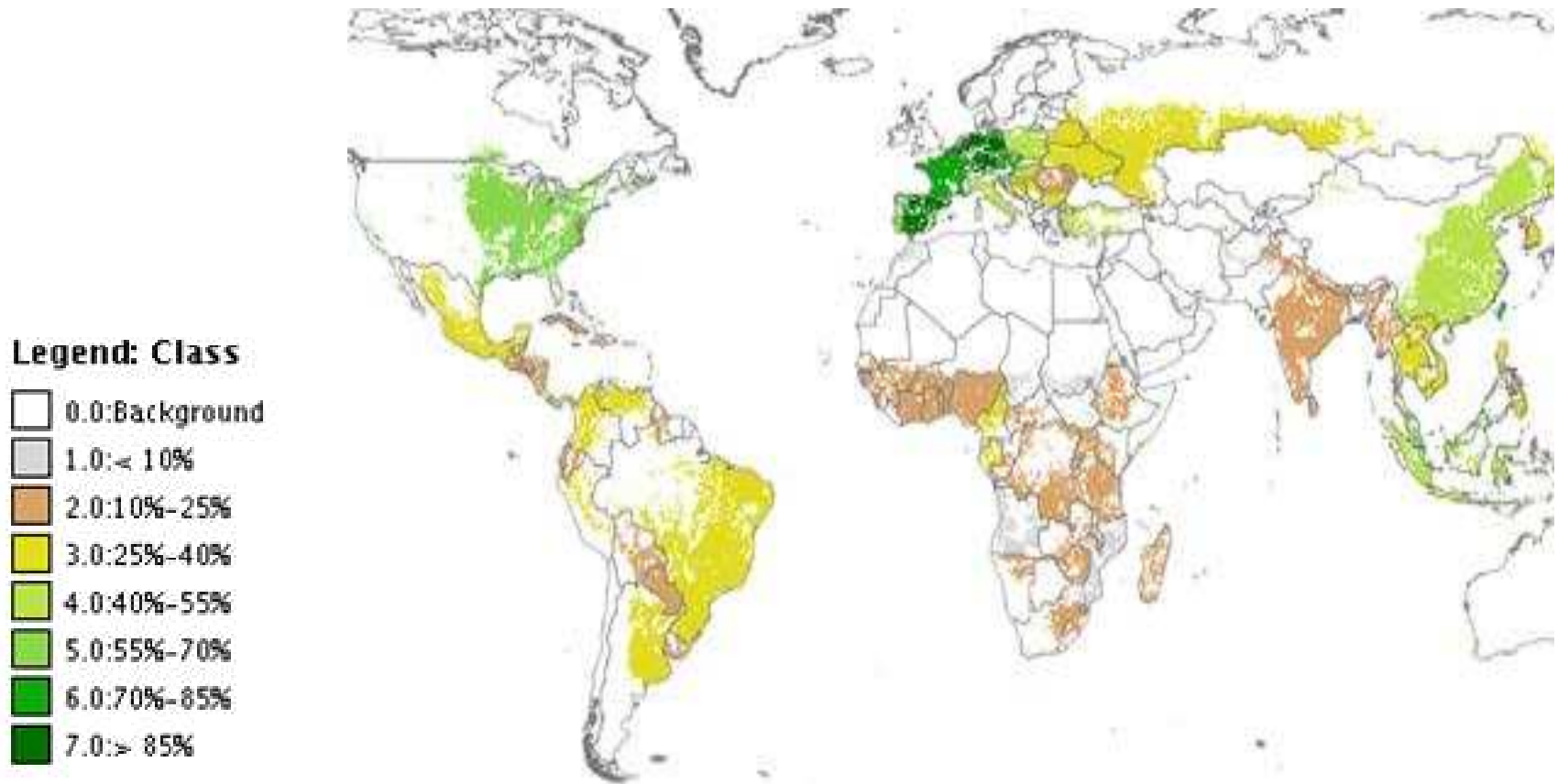


## Types of Biofuel Potential Examined

- **Farm Residues** (more thorough collection)
- **Forest Wood** (sustainable extraction) – in progress
- Freeing Land with **Higher Food Yields**
- Freeing Land with **Reduced Food Waste**
  
- **Not considered, but also important globally:**
  - **Better Use of Pasture Land: 950 M ha**
  - **Forest Landscape Restoration: 350 M ha**

# Yield Gap: Illustrated by Maize

## *Ratio of Actual to Potential Yield for Maize (Year 2000)*



Source: Global Agro-Ecological Zones

## Some SS Africa Biomass Potentials

Country	Residues Potential with 50% Collection (PJ/year)	Potential from Closing Yield Gap (PJ/year)	Potential from Reduced Waste If Yield Gap Is Closed (PJ/year)	Total Primary Energy Potential (PJ/year)	Converted 40% to Advanced Biofuel (PJ/year)
Ghana	399	1,269	246	<b>1,914</b>	<b>766</b>
Mozambique	429	1,026	260	<b>1,715</b>	<b>686</b>
Nigeria	2,090	5,668	1,285	<b>9,043</b>	<b>3,617</b>
South Africa	424	701	636	<b>1,761</b>	<b>704</b>
Uganda	534	735	752	<b>2,021</b>	<b>808</b>
<b>Total</b>	<b>3,876</b>	<b>9,399</b>	<b>3,179</b>	<b>16,454</b>	<b>6,582</b>

## **BOOSTING BIOFUELS**

Sustainable Paths  
to Greater Energy Security

## **Biofuel Potential in Southeast Asia:**

Raising food yields,  
reducing food waste  
and utilising residues





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